



SENIOR PROJECT MANAGER

JOB TITLE: Senior Project Manager

LOCATION: Johannesburg

REPORTS TO: International Operations Manager

Essential Responsibilities

The Senior Project Manager is responsible for managing the technical execution and project implementation of Integrated Electronic Security and Life Safety Solution projects. The Senior Project Manager acts as technical solution expert on assigned product lines providing input to sales, operations and other functions within the organisation. This role is expected to make sure all Project Engineers have the correct training and expertise required for the organisation. The Senior Project Manager is expected to offer guidance and support to all Project Engineers to help them achieve and exceed targets. The Senior Project Manager is expected to evaluate new product lines and provide input to senior management on product line strategy.

Technical Expectations

- Develop detailed technical submissions to support project scope of works
- Manage system commissioning and user acceptance testing on projects
- Participate in End User training if so required
- Review technical reports, and evaluate technical lessons learned logs post project completion
- Qualify and evaluate new products for commercial and technical viability

Organisational Standards

- Make sure all Project Engineers have the correct training qualifications.
- Make sure all Project Engineers Manage and Commission their sites according to FS Systems International and legislated standards.
- Make sure all Project Engineers follow the correct safety guidelines on all sites.
- Do quality checks on sites to make sure that all standards have been adhered to.

Stakeholder Engagement

- Establish and nurture business relationships with relevant internal and external project stakeholders
- Work with Internal (Pre-Sales, Business Development, Management, Senior project engineers) and external (client, suppliers, partners) to identify needs and technical expectations of project.
- Manage client escalations and critical technical issues

Project Delivery

- Ensure that all work is done according to the FS Systems International project management methodology and that all risks, issues, lessons learned, and other relevant documentation are updated.
- Ensure technical project delivery according to scope, budget and timelines on all projects.
- Resolve technical risks and issues.
- Engage with supply chain team to co-ordinate logistic and supply chain requirements.
- Ensure that Project Engineers are managing project dependencies and communicating with internal and external stakeholders.
- Management of all Project Engineers.
- Resolve performance issues with sub-contractors that have been escalated to management.

Account Management

- Maintain and cultivate client relationships within strategic projects and/or accounts
- Manage client escalations on technical issues

Values / Requirements

- In-depth/Expert understanding of IT Hardware and physical networks – N+, INet
- In-depth/Expert technical understanding of IP Video Surveillance, Electronic security hardware and software platforms, Public Address, Fire Detection Systems preferred.
- Outstanding communication, organising and time management skills
- Ability to manage employees.
- Ability to work under pressure.
- Customer centric approach
- Strong problem-solving skills, team player and a high degree of creativity/resourcefulness
- Passion, determination, with a high energy level
- Willingness to travel extensively within Sub-Sahara Africa and LATAM. At least 50% travel
- Working Knowledge of MS Office based products, outstanding understanding of MS Excel required.

Preferred Qualifications

- Bachelor's degree / diploma in engineering or information technology from a reputable institution
- 5+ years' experience in security technology environment
- Experience with IP Video Surveillance, Access Control and Fire Detection & Suppression Systems
- Experience with managing and training employees

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