



COMMERCIAL FINANCE OPERATIONS MANAGER

JOB TITLE: Commercial Finance Operations Manager

LOCATION: Remote-based, with travel across Africa as required

At FS Systems International, we deliver advanced fire, electronic security, and integrated technology solutions across Africa and LATAM. Operating within mining, critical infrastructure, and complex industrial environments, we focus on delivering high-end technology solutions backed by strong operational execution and commercial performance.

The Role

We are looking for a commercially driven Commercial Operations Finance Manager to join our business. This is not a traditional finance role. It is a hands-on operational finance position focused on protecting margin, improving operational performance, driving financial discipline, and supporting commercial decision-making across the business.

The role sits at the intersection of Finance, Operations, Supply Chain, and Commercial, helping ensure that projects, procurement, pricing, and delivery activities remain commercially sound and operationally efficient.

Key Responsibilities

- Drive margin optimisation across projects, regions, and product lines
- Partner with commercial and operational teams to improve profitability
- Identify and address margin leakage and cost inefficiencies
- Lead operational finance and reporting improvements
- Support pricing, costing, procurement, and working capital optimisation
- Drive ERP, reporting, and process improvement initiatives
- Improve financial visibility, reporting accuracy, and data integrity
- Support governance, commercial risk management, and operational decision-making
- Lead and develop a high-performance operational finance team

Requirements

- 5–10 years' experience in operational or commercial finance

- Strong commercial and analytical capability
- Experience in project-based and/or cross-border environments
- Strong ERP and reporting systems exposure (SAP ByDesign advantageous)
- Ability to operate across finance, operations, procurement, and commercial teams
- Strong process improvement and problem-solving capability
- Ability to work in a fast-paced, high-performance environment

What Makes This Role Different

- Operational and commercially focused — not traditional accounting
- Exposure to large-scale mining and critical infrastructure environments across Africa
- Opportunity to directly influence profitability and operational performance
- High level of ownership and strategic involvement
- Fast-moving entrepreneurial environment with significant growth potential
- Opportunity to improve systems, processes, and business performance at scale

We are looking for someone with urgency, commercial instinct, strong ownership, and the ability to execute under pressure. Someone who wants to get involved in actively improving the business.

Interested in hearing more? Apply by sending your CV to vacancies@fs-systems.co.za